



S&W Communications has been selling, installing and servicing telephone systems and has been a major presence in the Telecommunications Industry since 1987. At that time, the Industry was very different, utilizing electromechanical and basic analog system technology. Today, Digital and VOIP technology has dominated, and S&W has brought its customers into the 21st Century by focusing on and selling the major manufacturers of those systems. Additionally, S&W is Certified on every system we sell. Through our experience and knowledge, we have chosen the most reliable and cost-effective systems available in order to recommend and design the right application for each particular situation.

S&W is *always* the place to call when adding a phone, data, fiber or TV cable(s). Our knowledge of codes for a wide variety of buildings in multiple cities, our years of experience as well as our competitive pricing gives S&W the edge over other similar companies. We know how to do the job right, and we know how to ensure customer satisfaction! S&W also has skilled expertise in low-voltage cabling. In fact, many computer consultants use S&W to cable *their* customer's local area networks.

As agents for many carriers of Bandwidth for the internet and dial tone, both analog and VOIP, S&W will determine the best service for you; with the newer technologies of SIP and cloud-based Telephony, we will also determine what works best to suit *your* needs. We will identify issues in order to eliminate any potential problems down the road and curtail any future "surprises" that are costly or labor-intensive. Furthermore, we will coordinate with the carriers to ensure the smoothest installation and easiest transition possible. In order to stay on top of these state-of-the-art services and the best prices available, S&W employees are continually attending Industry seminars and conferences. We strive to offer *you* the best value available!

S&W's stellar reputation for responding immediately to an emergency and for answering your questions or concerns is well-earned. Our extensive inventory and available crew are two components to the expedient and outstanding service we provide. In addition, our staff will be honest when explaining what your particular situation entails. S&W will *not* sell you something new or unnecessary. If something can be fixed, S&W will fix it!

Lastly, if you are relocating your offices, S&W will give you a proposal for moving your existing phone system and/or evaluate whether a new system is more appropriate for the relocation. When moving, you may need low-voltage cabling done in the new facility as well as coordinating the internet/dial tone services. S&W will work with the new building managers to make sure all the necessary permits are acquired and all insurance concerns are allayed.

In conclusion, when your telecommunications needs arise, let S&W assist you. We know our company will provide you with the best service to enable *your business* to prosper! Call us now at 818.786.7050!

Steve Wold, President

S&W Communications, Inc.

www.swphonedata.com